

Quick Reference Guide for Canadian Agents



eXp Realty agents enjoy leading technology platforms, fewer fees and the opportunity to become a shareholder in our parent company, eXp World Holdings.



eXp Solutions

- eXp World: Cloud campus environment, real-time support, live training
- eXp Enterprise: Keep track of your commissions, cap, equity and more
- Paperless transaction management system
- · Lead generation platform
- Optional lead purchase program
- eXp Marketing Center: Customized marketing templates
- Workplace: Collaborate and communicate with other eXp Realty agents and staff



No Desk Fees, Royalty Fees or Franchise Fees (CAD)

- 80 / 20 commission split
- \$16,000 company cap, then \$285 per transaction
 - Once capped transaction fees total \$5,700 then capped transaction fee is reduced to \$75
- \$199 start up fee (includes first month technology fee)
- \$99 monthly technology fee
- \$40 monthly eXp University fee
- \$17 risk management fee with \$200 annual cap (may vary by area)
- \$29 broker review per transaction

Note: GST applies to all services



Powerful Equity Opportunity

- Equity Awards*
 - For first transaction of the year
 - For capping
 - When an agent you sponsor closes their first transaction
- ICON Agent Award
 - Up to \$16,000 in stock upon the achievement of certain production and cultural goals within your anniversary year

Two Ways to Buy:

- Agent Equity Program
 - Enroll to be paid 5% of every transaction commission with stock at a 10% discount.
- Buy EXPI shares on the Nasdaq Stock Exchange
- * subject to vesting requirements

